Maslov pyamid cut in two… compare to the other article?

Allows for the development of psychologically motivated behavior

Love the concept of gratification versus deprevation… hirearchial basisi

Footnote six, jesus christ

Interesting to call religion, science, and philosophy safety-seeking behavior

Excellent point that there may be many more determinates of behavior than needs and desires. This is a hierarchy of internal wants, but does not necessarily translate to observable behavior.

Raises questions about research… how to elucidate people’s internal wants versus observable behavior? By authors own admission, he’s only based this on ‘intelligent’ people.

Near final point that each level need not be totally satiated I think is lost in some discussions of this hierarchy

The Human Side of Enterprise

Laughed a bit at the idea that within a decade we’d have cheap atomic power

Key sentence is that the conventional approach of Theory X is based on mistaken noticion so what is cause and what is effect

Deprevation of higher level needs is source of Theory X

First commentary fits with SD!

Forced Compliance

Need to look up paper from hazhir’s class about externally signaling

Huh, experiment setup reminds me of on going conversatin in BOM community about honesty in experiments, eschew deceiption

So many variables being tweaked at once…

Didn’t get baseline, thought perhaps control group helped. Many of my concerns addressed in the abandonment of the 11 of the 71 trails

My reading of this is you have to compensate people for the gap, or people have to compensate themselves